



CORPORATE PROFILE



ABOUT US

Sobhagya Capital Options Ltd. (SCOL), a SEBI Registered Merchant Banking Company constituted in 1994, enjoying well known brand equity in the world of financial services in India with time tested image in the industry for competence, transparency & trustworthiness. SCOL offers a wide spectrum of services covering Issue Management, Debt and Equity Syndication, Buy-Backs, Takeovers, Delisting, Valuations, Fairness Opinion, Mergers and Acquisitions etc.

SCOL gains from the Group's experience of being associated in various capacities with over 2500 Public Issues of prestigious clientele since last 30 years. Vast resources have been mobilised from the Primary Market with innovative strategies under the leadership of its Chairman.

Sobhagya Capital Options Ltd. has been associated with some of the best 'Corporate Names'. We have been Lead Managing and Co-Managing a number of Public Offerings. It was ranked No. 8 on All India basis and No. 3 in terms of domestic private merchant bankers for the financial year 2001-2002 in terms of total monies mobilised from the capital market (*Source - UTI Prime Directory*).



SCOL's ability to gauge the true potential of businesses and mobilize resource for growth of capital base for the corporate as well as the investor is its *raison d'être*. It is committed to bring promising and exciting companies, the opportunity of accessing the primary market equity finances. It believes in working with the top management of the companies and escorting them through the IPO process and beyond.

SCOL's strength lies in optimally pricing the companies and positioning them in the financial market place to procure the right profile of institutional and retail investors. It's bouquet of services enable companies to get the best investor participation during listing and sustained after-market support.



EQUITY CAPITAL MARKET SERVICES



- SCOL provides full spectrum of equity capital market services, using an industry-focused, knowledge-driven approach.

- Our Team of professionals is dedicated towards assisting and advising the clients seeking to mobilize capital from investors. Our specialization lies in raising the funds for the Corporate Clients from Capital Market as well as through Private Placement.

- SCOL has built up positive relations with many FIs MFs, HNIs and Intermediaries, which is an added advantage.

SCOL guides the Management of the Companies through the process of IPO, right from the inception till successful completion of the issue. Our team works together with the Top Management of the Company, right from conducting due-diligence, drafting of offer documents, co-ordination with various regulatory authorities such as SEBI, appointment of various intermediaries, marketing the issue, till the completion of the post issue activities.

We offer the following services to our clients.

- Understanding and evaluating the business so as to identify the key growth drivers.
- Conducting Due Diligence and drafting of Offer Document (Prospectus/ Information Memorandum /Offer Document) within the purview of the various domestic and international regulatory and statutory framework.
- Preparing the Corporate Client to meet the rigorous demands of public market.
- Obtaining the necessary Statutory and Regulatory approvals for the transaction, wherever necessary.
- Advising the Client on documentation and agreements for the process.
- Liaison with various intermediaries and ensuring smooth functioning of the transaction process.
- Completion of post-issue formalities including listing and trading, wherever applicable.

SCOL's main focus is on developing a long term relationship with the client and assisting them in their future endeavors.

STRATEGIC FINANCIAL SERVICES

- SCOL offers a gamut of strategic services to suit the needs of the Corporate Clients.
- Our strategic financial services range from Takeover Offers, Delisting Offers and Buy-Back Offers to providing advisory on Mergers and Amalgamations, buy-outs etc.
- We specialize in identifying the core competencies of the Corporate and thereafter suggesting the best possible strategic solution.
- SCOL is backed by a team of professionals from having experience and training in diversified sectors, which enables us to offer independent and professional solution to our clients.

VALUATION ADVISORY SERVICES

- SCOL has vast experience of successfully executing the ESOP Valuations for a number of leading global and domestic companies.
- Provide valuation services as are required by the Reserve Bank of India for Overseas Direct Investment/ Inward Remittance.
- We also provide Fairness Opinion Reports as required under the Standard Listing Agreement.

INVESTMENT BANKING

- SCOL has an experienced team of professionals specially dedicated for the Private Equity Advisory Services.
- Our Team of professionals assists the Clients across the entire transaction process and also offer post transaction support.
- We enjoy a long standing relationship with the Private Equity Funds, Banks and Financial Institutions, which gives us an edge over other industry players.



FIXED INCOME SECURITIES

- SCOL has been associated with some of the very successful Bond Issues.

STRUCTURED FINANCIAL SERVICES

- SCOL possesses expertise in structuring appropriate financing solutions which enables us to offer financing solutions specific to the needs of the clients.
- SCOL has an extensive and well-known Financial Advisory Practice. The practice includes project finance advisory, risk assessment and risk mitigation strategies, feasibility assessment, preparation of business plans, bid advisory, financial structuring and Debt & Equity syndication.
- The Management Team at SCOL has strong knowledge base and excellent relationships with banks and financial institution, which makes us a preferred partner for arranging External Commercial Borrowings for our clients. SCOL has devised special techniques for debt syndication which enables us to provide best deals to the clients in a legitimate time frame.



ASSIGNMENTS

IPO/ RIGHTS ISSUES

We have been associated with some of the very successful Bonds Issues and IPOs/Rights Issues in recent past.

IPO

➤ ICICI Safety Bonds (Total 32 issues)	Rs. 10750 crores
➤ ICICI Bonds Issue	Rs. 1450 crores
➤ IFCI Family Bonds	Rs. 800 crores
➤ Bank of India	Rs. 675 crores
➤ IndusInd Bank Limited	Rs. 180 crores
➤ Kaveri Seeds Company Limited	Rs. 70 crores
➤ Aishwarya Telecom Limited	Rs. 14 Crores

SME-IPO

➤ Shri Krishna Prasadam	Rs. 216 Lakh
➤ Raghuvansh Agrofarms Limited	Rs. 396 Lakh
➤ Money Masters Leasing & Finance Limited	Rs. 200.40 Lakh

Rights Issues

- Perfect Pac Limited
- Indo Rama Synthetics
- Nahar Spinning Mills
- J. K. Traders Limited



TAKEOVERS

Target	Acquirer
➤ Vardhman Holdings Limited	Pradeep Mercantile Company Pvt. Ltd.
➤ Nahar Capital & Financial Services Limited	Oswal Woollen Mills Limited
➤ Nahar Poly Films Limited	Nahar Spinning Mills Limited
➤ Bhandari Hosiery Exports Limited	Mr. Nitin Bhandari & Ms. Nitika Bhandari
➤ Phaarmasia Limited	Maneesh Pharmaceuticals Limited & PAC
➤ The Kailas Rubber Company Limited	A.V. George and Company Pvt. Ltd. & PACs.
➤ The Thamarapally Rubber Company Limited	A.V. George and Company Pvt. Ltd. & PACs.
➤ Shricon Industries Limited (Exemption from Public Announcement)	Arani Agro Oil Industries Limited
➤ Panyam Cements & Mineral Industries Limited	M/s S P Y Reddy and Associates & PACs
➤ Abha Property Projects Limited	Mr. Jagdish Prasad Agarwalla & PACs
➤ Bio White Gold Industries Limited	Mr. Ravindran Ramoji
➤ Arnit InfoTech Limited	Mrs. Aruna R Ajarapu and Mr. Kuchimanchi Shridhar & PACs
➤ Multifarious Trading & Agencies Limited	Kernel Tech Networks Pvt. Ltd
➤ Perfect-Octave Media Projects Limited	Mr. Ratish Tagde & M/s. Raga Cafe Pvt. Ltd.
➤ Baid Global Ventures Limited	Vijayrath Mercantile Pvt. Ltd & PAC.
➤ Rabha Plastics Limited	Mr. Kamlesh Bhanushali, Mr. Anand Gurnani and Mr. Sankool A. Shah

BUY-BACK

- Aro granite industries ltd.
- ECE Industries Limited

DELISTING

- Vega Investment & Leasing Company Limited
- Steven Constructions Limited
- PAN Foods Limited

VALUATION & FAIRNESS OPINION

SCOL has done a number of Valuations for many leading domestic and global companies.

ESOS/ESPS-VALUATIONS

SCOL has done a number of ESOP/ESPS Valuations for many leading domestic and global companies.

ESOP/ESPS SCHEME FORMULATION/CERTIFICATION

SCOL has been associated with many big corporate names for formulation or certification of their ESOP/ESPS Schemes.

OUR TEAM

MANAGEMENT TEAM

Ravindra Singhvi (Chairman)

Our Chairman has been instrumental in spreading the cult of equity across India and overseas. His expertise in the field and his opinion on various matters relating to mobility in and regulatory of the capital market is well respected in the financial circles. Armed with a MBA from BITS Pilani, Mr. Singhvi has been associated with more than 2500 capital issues of public sector and private sector companies since the year 1975.

Dhriti Goenka (Whole Time Director)

She pursued study of “Corporate Valuation & Analysis” from London School of Economics, after obtaining a PGDM from SPJIMR (Finance and Marketing). Holding diversified experience and knowledge in the field of Marketing & Finance, she has been instrumental in marketing of capital issues amongst retail investors. She looks after the operations at the Mumbai office of SCOL.

Anurag Halakhandi (Director)

Mr. Anurag Halakhandi did his Masters in Business Administration in General Management from BK School of Business Management, Gujarat University, Ahmedabad. He has expertise in the field of marketing, possessing an extensive experience of over 25 years of working in a Financial Advertising Agency. He has been instrumental in conducting various road shows and investor presentations.



OPERATIONAL TEAM

Prapti Abbey (Company Secretary and Compliance Officer)

An Associate member of ICSI and a Commerce graduate from Delhi University, has hands on experience of SME-IPO Issues, Open Offers, Valuations, Corporate Law matters, Due Diligence, Corporate and other regulatory compliances.

Mobile: +91-9958055935, +91-8510085212.

Rhydham Kapoor (Manager - Investment Banking)

An Associate member of ICSI and a Commerce Graduate from Delhi University. He has experience in the field of Corporate Valuation, Legal Due Diligence, Secretarial Matters and Corporate Restructuring. He has handled assignments related to Direct Listing, SME-IPO Issues, Buy-Back etc.

Mobile: +91- 9717808280.

Suraj Jha (Manager – Investment Banking)

A Commerce Graduate from South Gujarat University and professional level candidate from ICSI. In a span of 4 years in capital markets operations he had been involved in more than 10 transactions including SME IPOs, Buyback of Securities, Open Offers, Listing on Institutional Trading Platform etc.

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CONTACT US

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